
THE SCIENCE OF PRODUCT
ASSURANCE TESTING MANAGEMENT

THE BASIC ELEMENTS OF PRODUCT ASSURANCE TESTING

Product Assurance Testing Management is a science with three basic elements. These are :

- I : Performance Goal (s) (i. e. , targets) for a product at various conditions .
- II : Actual Tests on the product at various conditions , including field tests .
- III : A Confidence Index for the product based on a comparison (i. e. , gathered evidence) of the test data versus the performance goals .

Once the accumulated evidence and its resultant confidence index have been determined from a series of tests compared to their goals , it is necessary to decide whether or not the resultant confidence is sufficient to comply with what is known as "The Dollar Basis of Confidence" . This is explained in the next section .

THE DOLLAR BASIS OF CONFIDENCE

A product failing to meet a guaranteed goal (such as a warranty promise) will cause a dollar loss (say \$L) .

A product which successfully operates to a guaranteed goal (such as a warranty promise) will create a dollar gain (or profit) (say \$G) .

The Ratio $\frac{\text{Dollar Loss Due to Failure to Meet Goal}}{\text{Dollar Gain Due to Success in Meeting Goal}}$

is what is known as "THE ODDS REQUIRED TO BREAK EVEN"

Thus , $\text{ODDS REQUIRED TO BREAK EVEN} = \frac{L}{G}$ (1)

denotes this Odds by Θ_1 . Then $\Theta_1 = \frac{L}{G}$.

But , in general , in manufacturing and selling a consumer product we want to realize a net profit (not just brak even) . So, the odds in our favor (of being profitable) must be more than (L/G) . Let us say we want to make K times as much money from successful items as we ever lose from failed items (i. e. , those which fail to meet the promised warranty) .

Then it follows that the necessary odds in favor of success vs. failure becomes $\Theta_K = \frac{KL}{G}$ (2)

This number Θ_K represents the odds we need from our testing program in favor of the product being able to live up to the goal (i. e. , warranty promise or target) .

THE RELATIONSHIP BETWEEN ODDS AND MATHEMATICAL CONFIDENCE

Mathematically we define confidence as follows :

$$\text{CONFIDENCE} = \frac{\text{ODDS}}{1 + \text{ODDS}} \quad (3)$$

This is because mathematically odds are defined as follows :

$$\text{ODDS} = \frac{\text{CONFIDENCE OF SUCCESS}}{\text{CONFIDENCE OF FAILURE}}$$

But , Confidence of Success + Confidence of Failure = 1 .

So, Confidence of Failure = 1 - Confidence of Success .

So,

$$\text{ODDS} = \frac{\text{CONFIDENCE OF SUCCESS}}{1 - \text{CONFIDENCE OF SUCCESS}}$$

If we simply use the word CONFIDENCE to denote Confidence of Success ,

then

$$\text{ODDS} = \frac{\text{CONFIDENCE}}{1 - \text{CONFIDENCE}}$$

Solving this relation for confidence we obtain

$$\text{CONFIDENCE} = \frac{\text{ODDS}}{1 + \text{ODDS}} , \text{ which is Equation (3) .}$$

TESTING REQUIREMENTS AS DICTATED BY DOLLARS LOST VS. DOLLARS GAINED

According to Equation (2) , the odds required to gain K times as much as we lose in the long run , the odds in favor of success in meeting a goal (warranty promise) must be

$$O_K = \frac{KL}{G} \quad (\text{same as Eq. (2)}) \quad (4)$$

Where

- L = Dollars Lost due to each failure to meet the reliability goal .
- G = Dollars Gained from each success in meeting the reliability goal .
- K = Profitability Factor , which represents the desired long run advantage ratio of (Dollar Gained/Dollars Lost) after counting up all failed cases and all successful cases .

Since confidence (probability of success for reliability promise) is defined to be $(Odds/1 + Odds)$, we can state that the REQUIRED CONFIDENCE

is

$$C_K = \frac{\left(\frac{KL}{G}\right)}{1 + \left(\frac{KL}{G}\right)} \quad (5)$$

Hence, the test sample must be large enough to give this confidence C_K of meeting the reliability goal .

NUMERICAL EXAMPLE OF SCIENTIFIC PRODUCT ASSURANCE TESTING

Suppose that the desired goal line on Weibull paper for a certain product is such that

$$\begin{aligned} \text{Goal Line Weibull slope} &= b = 2 \\ \text{Goal Line Characteristic Life} &= 1000 \text{ hrs.} = \theta \end{aligned}$$

Suppose , furthermore , that if the product turns out inferior to this goal line we lose \$10,000,000 if the product is at least as good as the goal line.

Now suppose we test 5 items with the following results :

- Item #1 ran for $x_1 = 800$ hrs. (unfailed)
- Item #2 ran for $x_2 = 300$ hrs. (unfailed)
- Item #3 ran for $x_3 = 1050$ hrs. (failed)
- Item #4 ran for $x_4 = 900$ hrs. (failed)
- Item #5 ran for $x_5 = 1100$ hrs. (unfailed)

QUESTION : Do these test results yield enough confidence to realize twice as much in long run gains as long run losses ?

SOLUTION

We have $L = \$10,000,000$; $G = \$1,000,000$; $K = 2$

Hence , the Required Odds are

$$O_K = KL/G = 2(10,000,000)/1,000,000 = 20 .$$

The Required Confidence is , therefore ,

$$C_K = 20/1 + 20 = 20/21 = .95238 .$$

From the test results the Entropy Total on the Goal Line is

$$\begin{aligned} \mathcal{E}_{\text{total}} &= (x_1/\theta)^b + (x_2/\theta)^b + (x_3/\theta)^b + (x_4/\theta)^b + (x_5/\theta)^b \\ &= \left(\frac{800}{1000}\right)^2 + \left(\frac{300}{1000}\right)^2 + \left(\frac{1050}{1000}\right)^2 + \left(\frac{900}{1000}\right)^2 + \left(\frac{1100}{1000}\right)^2 \\ &= 3.8525 \end{aligned}$$

Since there are 2 failures in the list , it follows that the Average Entropy per Failure is

$$\epsilon_{ave} = \epsilon_{total}/2 = 3.8525/2 = 1.92625 .$$

Therefor , the Evidence in favor of meeting the goal is

$$E = \frac{\pi}{\sqrt{3}} \sqrt{2} (1.92625 - 1) = 2.37593 .$$

The Confidence from the test results (of meeting the goal) is

$$c = \frac{1}{1 + e^{-E}} = \frac{1}{1 + e^{-2.37593}} = .91497 .$$

Since .91497 is less than .95238 , this test provides INSUFFICIENT evidence of meeting the goal . More testing is needed in this case .

CONCLUSION

The science of product assurance testing management is easily applied to any testing situation by remembering two basic ideas :

- (I) : The required confidence of meeting a specified goal is determined by the dollar expense caused by failure to meet the goal in comparison to the dollar gain from success in meeting the goal , as well as the desired profitability factor in the long run .
- (II) : The amount of testing done (sample sizes and running times) must be sufficient to yield at least the same confidence index dictated by (I) above .